

November 13, 2014

## **Southco Acquires DFCI Solutions, Inc.**

Dear Valued DFCI Customer,

I am pleased to announce that effective today, Southco, Inc. has completed the acquisition of DFCI Solutions, Inc. Southco is the global leader in the design and manufacturing of Engineered Access Hardware Products.

DFCI traces its roots to the invention of the quarter-turn fastener by William Dzus in 1932. In 1992, the DZUS Fastener Company was split into two companies; DFCI in West Islip, NY and DZUS Fasteners, in Farnham, UK.

In 2004, Southco acquired DZUS Fasteners, which greatly expanded our offering of engineered quarter-turns and quick acting fastener solutions. By acquiring DFCI, Southco reunites the *DZUS*<sup>®</sup> quick access fastening businesses and strengthens our ability to better serve our customers.

We will be integrating DFCI into Southco over the next four months. Throughout this integration, we will work toward ensuring a seamless transition for our customers as measured by our quality, delivery and customer service performance.

During the initial phase of the integration there will be no change in the way customers currently do business with DFCI. If you have any questions, please contact DFCI's Customer Assistance and Sales Office at 407-926-0231 or email your inquiry to [quotes@dfcis.com](mailto:quotes@dfcis.com).

In the coming weeks, a Southco representative will be contacting your organization to answer questions and provide additional details on the transition plan as it relates to the components you purchase from DFCI.

We look forward to hearing from you and sharing more about this exciting new combination of quality products and value-added capabilities.

Thank you for your continued support and business.

Sincerely,



Brian M. McNeill  
President & CEO  
Southco, Inc.